

NGUYEN THU TRA

Date of birth: 20/08/1994

✉ thutra.nguyen@unive.it

✉ nguyenthutra1994@gmail.com

in www.linkedin.com/in/tranguyen94

S Skype: nguyenthutra1994@gmail.com

Address: Via Trento 32, 30171, Venezia Mestre, Italy

🌐 www.unive.it/persona/thutra.nguyen

🌐 <https://nguyenthutra1994.wixsite.com/home>

☎ (+39) 339 827 9254



EDUCATION

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| 2019 - Now | Ph.D. in Management , Ca' Foscari University of Venice, FULL Scholarship · Research interest: Sustainable consumer behaviors across countries |
| 2019 - 2020 | Master of Research in Management Studies , Ca' Foscari University of Venice, GPA: 29.43/30 |
| 2017 - 2019 | Master of Business Administration in International Management , Ca' Foscari University of Venice, FULL Invest Your Talent in Italy scholarship – GPA: 110 cum laude/110 · Thesis: “Compromise effect and delay option – under the influence of justification and accountability – in consumer behaviors across cultures: A comparison between Italian and Vietnamese university students” |
| 2012 - 2017 | Bachelor of Business Administration (BBA) , Hanoi University - GPA: 8.57/10, Top 1% of the Department |
| 2016 | ERASMUS+ Exchange Program , Ca' Foscari University of Venice, FULL Scholarship - GPA: 28.5/30 |
| 2014 - 2015 | International Exchange Program , University of Trieste - GPA: 29/30 |
| 2009 - 2012 | Hanoi - Amsterdam High School for the Gifted , class of Physics II |

EXPERIENCE

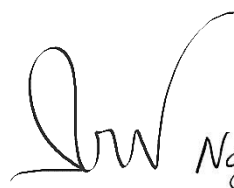
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| 26 - 31 May 2019 | Participant, European Summer Academy 2019, Berlin, Germany · Organized by: Leuphana University of Lüneburg, Copenhagen Business School, Ca' Foscari University of Venice, University of St. Gallen (HSG), and Université Paris-Dauphine · Topic: “Organizing Creativity and Attention” (https://eursummeracademy.com/) |
| Jun - Oct 2018 | Sales Intern, Modenese Gastone Interiors S.r.l., Italy |
| May - Jul 2017 | English Teacher for Adults & Teaching Assistant, TOPICA Edtech Group, Vietnam · Teaching online English classes of 1-6 students using a virtual platform |
| Apr 2017 | Intern, Resource Exchange International Inc., the United States |
| Jul - Aug 2016 | Business Intern, COSMOB S.p.A., Italy |
| Sep - Nov 2015 | Business Development Assistant, Sunway – Hanoi University Joint Program, Vietnam |

SKILLS

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| Computer skills | Fluent command of MS Office Tools: Word, Excel, PowerPoint, Outlook Intermediate command of Stata, R, Lightworks |
| Language skills | English: Full Working Proficiency - Institutional IELTS score of 7.5 (Equivalent to C1) Italian: Upper-Intermediate - CILS certificate of B2 Vietnamese: Native/Mother-tongue |
| Communication skills | Good communication skills acquired through my internships in Sales, my multiple international exchange experiences, and my part-time job as an English teacher Excellent presentation skills acquired through my academic career and my participation in several presentation competitions during my bachelor years |
| Organizational skills | Leadership & Teamwork skills: gained from active participation in several university's group projects, and from being the leader in clubs and team competitions Research skills: acquired through my academic career and internship experience in market research |
| Other skills | Independence & Adaptability: gained through living, studying, and doing internships abroad in the last 5 years Cross-cultural Experience: participated in several team projects with members of different nationalities Creative & Critical thinking: acquired through my academic career and multiple experiences in brainstorming and proposing ideas and business plans for project works and extra-curricular activities |

EXTRA-CURRICULAR ACTIVITIES

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| Nov - Dec 2018 | Best Team, App Development Project, “Global Sourcing & Digital Human Cloud” course, Ca’ Foscari University of Venice |
| Sep - Oct 2016, 2017, 2018 | Participant, Exporior Projects, Ca’ Foscari University of Venice |
| Jan - May 2015 | Participant, X-culture Project, X-Culture |
| Nov 2014 | 2nd Runner up, Presentation Competition, AIESEC Vietnam |
| July 2014 | Attendee, Vietnam Youth Icon 3 Project, AIESEC Hanoi |
| Sep - Nov 2013 | Team Leader, TOP 20 Unilever Future Leaders’ League, Unilever Vietnam |
| Nov 2012 - Jan 2013 | Project Leader & Volunteer, Hanoi University Youth Development Club |

 Nguyễn Thu Trà